



Phoenix Division  
14505 North Hayden Road  
Suite 341  
Scottsdale, Arizona 85260

480/443-9100  
480/443-9230 Fax

June 30, 2002

RE: Good Job!

Michael O'Neill  
6263 N Scottsdale Rd. Suite 140  
Scottsdale, AZ 85250

Dear Mike:

I just wanted to thank you for your help in selling our last spec home and the model at Expedition Point. It is rare to find a Realtor who will dedicate the personal attention that you did to these homes. When the buyer was found, you did a great job of negotiating the best price for us and your follow through has been impeccable. I look forward to working with you on Carlson Homes specs in the future.

Sincerely,

Gary Carlson  
Division President  
cc:

Columbus/Cincinnati, Ohio

Indianapolis, Indiana

Tampa Bay/Orlando/West Palm Beach, Florida

Charlotte/Raleigh, North Carolina

Phoenix, Arizona

Washington D.C. Area